

Message Text

UNCLASSIFIED

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ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-06 RSC-01 /020 W

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R 070752Z NOV 74

FM AMEMBASSY THE HAGUE

TO SECSTATE WASHDC 4665

UNCLAS THE HAGUE 5395

PASS COMMERCE BIC/OED/MAJOR PROJECTS DIVISION

E.O. 11652: N/A

TAGS: BEXP, NL

SUBJECT: NINE MILLION DOLLAR DUTCH AIRFORCE TENDER FOR
TELECOMMUNICATIONS EQUIPMENT.

1) EMBASSY HAS BEEN REQUESTED BY DUTCH AIRFORCE (RNLAf) TO
PROVIDE NAMES OF U.S. FIRMS CAPABLE OF SUPPLYING IT WITH
COMPLETE TELECOMMUNICATIONS SYSTEM CONSISTING OF EIGHT
COMPUTER CONTROLLED ELECTRONIC TELEPHONE EXCHANGES TO BE
LINKED BY RADIO RATHER THAN CABLE. SYSTEM WOULD INCLUDE
MULTIPLEXERS AND ALL OTHER NECESSARY EQUIPMENT. ESTIMATED
VALUE IS 25 MILLION GUILDERS AND BID DEADLINE IS MARCH 1975.

2) RNLAf ADVISES THAT IT WILL BE SENDING OUT REQUESTS FOR
BIDS LATE THIS WEEK TO MAJOR EUROPEAN FIRMS BUT SO FAR KNOWS
OF ONLY ONE U.S. FIRM WITH POSSIBLE CAPABILITIES, SYLVANIA
GTE IN STAMFORD CONN. THEREFORE WOULD LIKE ADDITIONAL NAMES
OF U.S. FIRMS TO SEND TENDERS TO. RNLAf ADDS THAT
BECAUSE OF ITS LIMITED CAPABILITY TO REVIEW BID
SUBMISSIONS, IT WANTS TO KEEP TOTAL TENDERS RELEASED TO
REASONABLE NUMBER.

3) EMBASSY HOPES TO GET A FEW COPIES OF TENDER FROM RNLAf
LATER THIS WEEK WHICH COULD BE SUBMITTED SEPARATELY THROUGH
REGULAR FOREIGN GOVERNMENT TENDER CHANNELS TO SUPPLEMENT
RNLAf DIRECT MAILING.

4) ACTION REQUESTED: PLEASE CABLE ASAP NAMES AND ADDRESSES
HALF DOZEN (IF EXISTING) TOP U.S. FIRMS ABLE TO SUPPLY ABOVE
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TYPE EQUIPMENT.

GOULD

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NNN

Message Attributes

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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
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